



THE INSIDER

NEWS AND EVENTS FROM THE BUILDERS GROUP

TAKE A LOOK INSIDE

2

What's In A Board

3

TBG Adds Renown
Medical Director

3

TBG Welcomes
Priscilla Conway

4

Teeing It Up For The Trades

ANOTHER DIVIDEND APPROVED FOR 2021

The TBG Board of Directors has approved a dividend for the 5th year in a row which will be distributed in May of 2021.

As a self-insured work comp fund, though not guaranteed, excess funds are returned to the Members in the form of dividends. The approved 2021 distribution is the largest paid in the history of TBG. At just over 5.5 million dollars, the 2021 distribution once again underscores the health and vitality of the fund along with the investment

current members have made in controlling work comp costs and making work comp work.

Dividend distributions are the result of a team effort that starts with agents who understand the unique challenges the trades pose and believe TBG answers the unique work comp needs of their clients. Next are the members who see the value of investing in their own future along with the safety and welfare of their workers. Finally, is TBG and our passion for safety, proactive and compassionate claims

handling along with our dedication to supporting the trades while managing the many intricacies of a self-insured fund.

Next May TBG will distribute \$5,524,946 to be exact, to qualifying members. That is exciting news to be sure, but perhaps the more exciting news is the fund is more vibrant than ever. Each month, we continue to build a stronger team of members and find ways to work safer and mitigate risks. **Together, we are making work comp work.**

WELCOME... OUR NEWEST BOARD MEMBER

We are happy to announce the addition of John Lloyd of Lloyd's Construction Services to TBG's Board of Directors. Lloyd's Construction Services provides expert demolition and related services to both residential and commercial clients. They are widely known for extraordinary service and globally recognized for their commitment to safety and award-winning safety programs.

John brings over 36 years of contractor experience to the TBG board and has been an active member of several local and national association boards and trade groups. Lloyd's Construction Services became a member of TBG in 2006 and has since established themselves as a model member. Their .58 Experience Mod for 2020 is a testament to their dedication to safety and the top to bottom safety culture they have created.



JOHN LLOYD, VP
LLOYDS CONSTRUCTION SERVICES
MEMBER SINCE 2006

WHAT'S IN A BOARD

Being a member owned, self-insured work comp fund means that members, via the Board of Directors (B.O.D.) truly operate the fund. With that in mind, the expectations on board members are dramatically higher than typical board seats.

- To be a member of the TBG B.O.D., you must be a member of the work comp fund. As a member owned fund, we demand the fund be governed by its members — so that every decision made affects the B.O.D. the same way it affects each member.
- We require that all board members be principles of their organization. We want people with skin in the game, who bring real life working experience and industry knowledge into the boardroom.

- We expect board members to serve for 10-12 years. Managing a self-insured work comp fund is a complicated and highly detailed pursuit. Just getting to know the language takes time. By having continuity of board members over a long period of time we build competency and expertise into the board.
- We want the B.O.D. to represent all members. For that reason, we strive to maintain equal numbers of board members from residential and commercial trades as well as those from out state and metro.

Since 1997 the TBG Board of Directors has been made of trade professionals who have given their time to build an extraordinary fund. They have fought hard and governed steadily to build a healthy and secure fund. We welcome John Lloyd to this elite group.



TBG ADDS RENOWN MEDICAL DIRECTOR



VIJAY EYUNNI, M.D., M.P.H.
MINNESOTA OCCUPATIONAL HEALTH
SUMMIT ORTHOPEDICS

TBG is excited to announce Vijay Eyunni M.D., M.P.H has taken on the role of Medical Director for TBG's work comp fund. For years, TBG has worked closely with Dr. Eyunni at Minnesota Occupational Health and Summit Orthopedics. Everyone within the TBG fund has benefitted from his dedication to treating injured workers with the goal of getting them back in the game and working safer.

In his new role as Medical Director, Dr. Eyunni will continue to work closely with the TBG Claims department to assure injured workers get on the correct treatment path to protect their work/life wellbeing. Dr. Eyunni will also bridge the gap between health care providers, workers, employers, and the fund. His expertise and knowledge in occupational health treatment combined with his experience navigating work comp claims make him a truly authoritative voice in advocating for worker health, safety, and wellbeing.

Dr. Eyunni has spent his entire 45-year career working as an Occupational Health Specialist. In the late 1990s, along with other key partners, he recognized the power of teaming with employers, workers, insurers, health and safety leaders, and medical specialists to deliver focused and integrated occupational health services.

As Dr. Eyunni steps into his new role as medical director for TBG he will continue to serve patients 2 days a week at Minnesota Occupational Health.

“*My love for baseball and golf makes me realize patient care is all about getting each patient back to 100%, giving them the opportunity to get back to what they love.*”

VIJAY EYUNNI, M.D., M.P.H

TBG WELCOMES PRISCILLA CONWAY



As we say goodbye to Ashley Putnam we welcome Priscilla Conway as our new Marketing/Communications and Event Specialist.

Earlier this year Ashley and her family moved to Bemidji, Minnesota where they purchased Kohl's Resort on Big Turtle Lake. They are off to a great start and we wish them all the best.

Priscilla comes to TBG with 4 years of experience working at BAM (Builders Association of Minnesota) where she was responsible for member engagement, education and fundraising events. Most recently she has been helping non-profits secure funding by researching and matching individual donors with like-minded clients.

Priscilla is anxious to get back into the construction industry and the opportunity to be the face of TBG through its many association and industry partnerships. She is an avid exercise enthusiast, mother of two and an aspiring blue grass fiddle player.



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Members are jointly and severally liable for their proportionate share of obligations for the group and will be assessed on an individual and proportionate share basis for any deficit created by the group. Dividends are not guaranteed.

TBG THE INSIDER

MAKING WORKERS' COMP WORK FOR YOU

TEERING IT UP FOR THE TRADES

The TBG Education Foundation Golf Outing teed off without a hitch this past August at Willinger's Golf Club in Northfield, Minnesota. Thanks to TBG Staffers and the amazing people at Willingers, a full field of players were able to enjoy a wonderful lunch, an amazing dinner and a beautiful day of golf while staying safe and social distancing. More importantly, however was the incredible support the Golf Outing received from TBG Members, agents, vendors and partners. In spite of COVID, the golf outing hosted 120 players teeing it up to raise money for tools, scholarships and grants. After all the shots were hit, all the prizes handed out and the wallets put away, over \$64,000 was raised to help young men and women discover their career path in the trades.

Stu Thompson, Chairman of the Education Foundation said he "was shocked by the amount of money that was raised this year. I was concerned that the COVID cloud would make it difficult to raise the same amount as last year. But once again I was floored by the

generosity of those who came out to support the Education Foundation. The feedback I am getting from several sponsors is that they particularly like supporting the Foundation because their donations

go a lot further, since we require matching funds, which means for instance, the \$10K we promised to the Mesabi Iron Range intern program initiated another \$20k in matched funds. Plus, we only support the programs we believe will have a direct impact on someone choosing a vocation in the trades. So whether it's scholarships, Tools for Schools or an intern program — we support only industry related, certified programs that are bringing people into the trades."

Next year, the Golf Outing will return to its traditional June schedule and will be hosted again

by Willinger's Golf Club on June 17th. Mark your calendar and join TBG and their partners in fulfilling their mission of helping young people experience the trades through education and hands on learning.



“Once again I was floored by the generosity of those who came out to support the Education Foundation.”

STU THOMPSON, CHAIRMAN • TBG EDUCATION FOUNDATION