## An Agent Partner, Not a Commodity.

# We provide workers' comp insurance to over 25% of the industry's workers.

When you place your client with The Builders Group they will be joining 650 other Minnesota construction companies that have chosen a carrier with a long history centered around safety training and financial stability.

35,000

MN Construction
Workers Covered

in 2023

97%

Member
Retention Rate

7,572
TBG Member
Employees Trained
in 2023

#### **TBG Program Highlights**

- 97% Retention rate means your client's renewal with TBG is the "easy button"
- \$40M in dividends, for 8 straight years paid to Members'
- Pay-as-You-Go premium payments
- Personalized Minnesota-based claims department

## TBG's Internal Safety Services Association

- Over 7,500 of our Members' employees received no-cost safety training in 2023
- 2 Free OSHA-10 trainings provided to our Members' each year

## Three Layers of Protection Against Member Assessment

- Earnings on reserves
- Claim liability transfers for all fund years through 2020
- Captive Insurance to offset a deficit year



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